

## **ECHO Bidders Conference Summary**

### **July 20, 2017**

#### **Attendees:**

Tim Miles, Blackland CDC  
Kate Bennett, Lifeworks  
Hosie Washington, SAFE  
Liz Baker, Integral Care  
Jennifer Sowinski, DACC  
Dave Swincher, St. Louise House  
Niki, Mariana, Tim, Katie, Ann: ECHO  
Kelly Nichols, WNA

#### **Overview:**

Niki went over the powerpoint presentation.

Ann mentioned that the CoC is interested in engaging collaborative applications and asked whether there are any ideas based on the new information in the NOFA. ECHO will ask for a "letter of intent" (email to Niki) informing of the intent to apply by July 28, 2017.

#### **Questions:**

- *Will this presentation be sent out?* It will be available on the ECHO website.
- *Is there a preference between chronically homeless and DedicatedPLUS?*  
No, they are weighted the same in this year's competition.
- *Do people served under Dedicated PLUS need to come through coordinated entry?* Yes.
- *Do you have to choose either serving chronically homeless or Dedicated PLUS?* The DedicatedPLUS category includes both chronically homeless and the expanded DedicatedPLUS categories.
- *Is Dedicated PLUS available for renewals as well?* Yes.
- *Will moving to DedicatedPLUS put future projects at risk?* Unknown. Would be good to have guidance from HUD but we know they are weighted the same in this year's NOFA.

- *Would street outreach/engagement and navigation services be eligible for funding under this NOFA?* Yes, if coupled with the eligible categories of PSH, RRH, TH-RRH or Expansion projects.
- *Would be good to know if anyone is planning something new for a project?* Lifeworks may be interested in applying since their Transitional Living Project is closing. SAFE is considering. Integral Care and Blackland not interested in being lead applicant.